

Class Outline - Xactimate & Risk Management: What's the Correlation?

1. The Basics

- 1. Verisk Analytics What is Verisk and what do they do?
- 2. Xactware How does Xactware fit in?
- 3. Xactimate The product that is used in the insurance estimating industry.

2. Xactimate Pricing: Data, Data, Everywhere

- 1. Top-Down, Bottom-up, Manual Review How pricing is calculated.
- 2. Interpreting Xactimate pricing Understanding the pricing model.
- 3. Things to Consider: Population, Clusters, Demographics Considerations that need to be given when understanding pricing.
- 4. Pricing Surges How does this affect the estimate.

3. Pricelists and Line Details

- 1. How to identify the price list Where can we find it and what does it mean.
- 2. Importing pricelists How to download the appropriate price list for the area.
- 3. Historical pricelists Comparing the past to the present.
- 4. Manipulation of pricelists -How pricing can be changed to affect a party.

4. Building an Estimate

- 1. Claim info Entering the basic information of the association assignment.
- 2. Sketch Demonstration of basic roof and roof sketch.
- 3. Estimate Items Exploring the search function, Reference search, Categories, selectors, and actions.
- 4. Completion of an Estimate How to print and estimate, completing the file and inspection wizard.



5. Case Studies

- 1. What is found in the details? Exploring line-item details and where they are found.
- 2. Tile Removal and installation pitfalls Exploring the use of in proper category codes and their impact on estimate figures.
- 3. What to watch for in the description Line-item duplication, accessing details.
- 4. Overestimating Roofs- What line items are already included in the details.
- 5. Overestimating Ceiling repair Over and underestimating ceiling repairs.
- 6. Overestimating Tile flooring Selecting proper tile grade.
- 7. Overestimating Cabinets– Selecting proper cabinet grade.

6. Identifying Materials

- 1. Common Cabinet material differential: Identifying the proper cabinet material and repair.
- 2. Common Roof Concrete tile differential: Identifying the proper concrete roof tile and repair.
- 3. Common Floor Tile differential: Identifying the proper tile and repair.

